ALL IN

TECHNOLOGY

WHO WE ARE

All In Technology is a team of engineers, strategists, and problem-solvers united by one mission: delivering secure, scalable, and smart IT solutions that help organizations thrive. We partner with businesses across industries to optimize your tech systems, protect data, and align with your business objectives and goals.

WHAT WE DO

We bring clarity to complexity. From fully managed services to advanced Microsoft cloud migrations, IT networks, and advanced cybersecurity, our solutions are built to meet you where you are and take you where you want to go.

WHY WE DO IT

Technology should move your business forward, not hold you back. We believe in doing things the right way and setting you up for organizational growth: with precision, transparency, and long-term strategy and value. With precision, transparency, and long-term value. When your systems are secure, your people are empowered, and your growth has no limits.

OUR MSP SERVICES

AIT delivers managed services designed to scale with your business. From fully outsourced IT leadership to co-managed support for in-house teams and project-based deployments, AIT covers strategy, execution, and day-to-day reliability. With 24/7 monitoring, U.S.-based support, and a human-first approach, we keep your systems secure, your people productive, and your business ready for what's next.

ALWAYS ON | ALWAYS ALL IN TECHNOLOGY

The Human + Tech Synergy That Drives Impact

At All In Technology, we believe selecting the right technology is only half the battle. The real game-changer is having the right team to enable, optimize, and elevate your systems. When you choose AIT, you're gaining a partner committed to enabling your business to thrive, now and into the future.

AIT MANAGED SERVICES

Reliable IT, Without the Headaches

Businesses may struggle with unpredictable IT costs, lack of visibility into their IT environment, and concerns about data security and compliance. We take the pressure off your internal team by delivering proactive, end-to-end Managed Services solutions. Our solutions are built for flexibility and scalability to help you sleep better at night. With over two decades of experience in the Managed Services space, All In Technology can help your business stay on track and be worry free about your tech stack.

- Managed Services: 24/7 monitoring, support, and maintenance of your IT systems.
- Co-Managed Services: Partnering with your in-house IT team to boost capacity and expertise.
- Professional Services: Strategic IT consulting, deployments, and migrations tailored to your business goals.

With AIT Managed Services you can count on your technology stack to be "Always On"

GO ALL IN WITH AIT MANAGED SERVICES

ALL IN

AIT | ALL IN TECHNOLOGY

Scalable IT services that flex with your business, your team, and your goals

When it comes to managed services, one size doesn't fit all. That's why we built three flexible options designed to meet you where you are. Whether you need a fully outsourced IT department, an extension of your in-house team, or targeted support for one-off projects, All In Technology has you covered.

AIT ADVANTAGE
includes centralized monitoring (servers, firewalls, switches), patch deployment, backup testing, DR (disaster recovery) planning, and vendor management. It's a complete outsourced IT department.

AIT BRIDGE
gives in-house IT teams extra muscle with Tier 1–4 helpdesk support, escalation paths for complex tickets, and shared access to our NOC/SOC platforms.

AIT BASE
handles tactical deployments such as Microsoft 365 tenant migrations, firewall or switch upgrades, and new workstation imaging—making it ideal for project-based needs.

These structure options give you what you need most, when you need it:

- **AIT Advantage** = fully outsourced IT with strategy, execution, and leadership

- **AIT Bridge** = co-managed hybrid model for scaling internal IT teams

- **AIT Base** = fundamental IT services, security, and hardware/software provisioning

1 AIT ADVANTAGE, AIT BRIDGE, AIT BASE SOLUTIONS

All In Technology offers three flexible managed service options tailored to your needs. AIT Advantage delivers a fully outsourced IT department, AIT Bridge strengthens your in-house team with co-managed support, and AIT Base provides project-driven deployments and essential IT services. Together, these options give you the right mix of strategy, support, and scalability.

	ADVANTAGE	BRIDGE	BASE
SERVICES AND MONITORING			
Equipment Delivery & Distribution	✓	✓	✓
AiT Quarterly Business Review	✓	✓	
Operations Control Center	✓		
Remote Troubleshooting & Resolution	✓	✓	
US Based Service Desk Support	✓	(T3 & T4)	
On-Premise Support	✓		
System Change Records	✓		
Backup Testing	✓		
Designated AiT Engineer & Account Manager	✓		
Virtual CTO Consulting	✓		
SYSTEMS			
System Updating & Patching	✓		
Storage Capacity Monitoring	✓		
Software Updating Assistance	✓	✓	
System Reboot (when needed)	✓	✓	
Routine Server Maintenance	✓	✓	

2 AIT ADVANTAGE, AIT BRIDGE, AIT BASE SOLUTIONS

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THREE SERVICE TIERS DESIGNED TO FIT THE WAY YOU WORK:

AIT Advantage

Fully outsourced IT with strategy, execution, and leadership

AIT Bridge

A co-managed model that scales and strengthens internal IT teams

AIT Base

Core IT services, security, and project-based deployments

	ADVANTAGE	BRIDGE	BASE
NETWORKS			
Network Performance Optimization	✓	✓	✓
24/7 Network Infrastructure Monitoring	✓	✓	✓
Internet Management	✓	✓	✓
SECURITY			
Oversight of User Accounts	✓	✓	✓
File Access Management	✓	✓	✓
User/System Software	✓	✓	✓
APPS			
Microsoft Office Suite	✓	✓	✓
Email Setup & Maintenance	✓	✓	✓
Vendor Relationship Support	✓	✓	✓
SUPPORT SERVICES			
Tiers 1 & 2	✓	Client Responsible	✓
Tier 3 & 4	✓	Contracted Rate	✓

AIT ADVANTAGE
FULL SERVICE MANAGED IT

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Proactive Infrastructure Management

24/7/365 INFRASTRUCTURE MONITORING

Continuous surveillance of servers, endpoints, switches, routers, firewalls, and cloud workloads (Azure, AWS, GCP). Alerts tie directly into AiT's SLA-driven escalation matrix.

SIEM-INTEGRATED LOGGING

All log data is centralized, enriched, and correlated in Security Information and Event Management (SIEM) tools for anomaly detection and compliance auditing.

PATCH ORCHESTRATION

Automated patch deployment across Windows, macOS, Linux, and third-party software, with rollback safeguards and maintenance windows to minimize disruption.

PERFORMANCE OPTIMIZATION

Predictive analytics monitor CPU/memory thresholds, network saturation, and storage IOPS to prevent bottlenecks.

Business Impact: Reduced downtime, fewer surprises, and proactive resilience against outages and vulnerabilities

Dedicated IT Team

ASSIGNED ENGINEER

Acts as an extension of your internal staff, learning your systems, workflows, and security landscape

CONTINUITY

Provides historical context for incidents and projects, reducing time-to-resolution.

CONSULTATIVE ROLE

Advises on system architecture, integrations, and upgrades.

Business Impact: Faster support resolution, deeper trust, and stronger partnership

AIT ADVANTAGE FULL SERVICE MANAGED IT

Dedicated IT Project Management

STRATEGIC ROADMAP DEVELOPMENT

Aligns IT investments with business KPIs, industry standards, and compliance requirements (HIPAA, PCI-DSS, SOC 2).

BUDGETING AND FORECASTING

Provides detailed CAPEX vs. OPEX modeling for technology refreshes, licensing renewals, and infrastructure upgrades.

CLOUD PLANNING

Evaluates hybrid vs. multi-cloud strategies, migration paths, and cost-optimization opportunities.

QUARTERLY BUSINESS REVIEWS (QBRS)

Present uptime metrics, incident analysis, and recommendations for improvement based on ITIL framework data.

Business Impact: Technology becomes an enabler of growth instead of a cost center.

Comprehensive Support

HELPDESK COVERAGE

Tier 1–3 support with SLA-driven response times (e.g., P1 critical = 15-min acknowledgment).

CLOUD APP SUPPORT

Microsoft 365, Google Workspace, and industry-specific SaaS application troubleshooting.

HYBRID COVERAGE

Combination of remote remediation and onsite dispatch for escalations requiring physical intervention.

Business Impact: Users stay productive, downtime is minimized, and IT support feels personal and responsive.

AIT BRIDGE | CO-MANAGED IT

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AUGMENTED INTERNAL IT TEAMS

- **Shared Responsibility Model:** Internal IT handles frontline requests; AIT provides depth and breadth in specialized areas.
- **NOC and SOC Integration:** AIT extends 24/7 Network Operations Center and Security Operations Center support to cover nights, weekends, or gaps in in-house staffing.
- **Escalation Paths:** Your IT staff can escalate tickets directly into AIT's tiered support system for advanced troubleshooting.

Business Impact: Internal staff stay focused on business-critical initiatives while AiT covers overflow and after-hours.

SCALABLE IT EXPERTISE

- **Specialized Engineers:** Access to certified experts in cloud architecture, cybersecurity, networking (Cisco, Fortinet, Palo Alto), and compliance frameworks.
- **Surge Capacity:** Temporary staff augmentation for migrations, new office setups, or software rollouts.
- **Project-Based Engagements:** AIT steps in for specific deliverables like firewalls, DR planning, or cloud optimization.

Business Impact: On-demand elasticity without increasing permanent headcount.

SHARED TOOLSETS

- **Access to AIT's Platforms:** RMM, SIEM, backup, and EDR tools extended to in-house teams.
- **Co-Management Dashboards:** Unified visibility into ticket status, patch compliance, and performance metrics.
- **Training and Enablement:** AiT provides knowledge transfer so your staff can maximize the value of enterprise-grade tools.

Business Impact: Transparency, collaboration, and shared accountability between your IT staff and AiT.

AIT BASE | ESSENTIAL IT TOOLING

PROCUREMENT AND DEPLOYMENT

- **Hardware Services:** Flexible procurement, imaging, staging, delivery, and installation of desktops, laptops, servers, and networking gear — with onboarding support tailored to your environment.
- **Golden Image Templates:** Standardized endpoint builds that align with your security policies and compliance needs, while allowing adjustments to match your team's requirements.
- **Configuration Management:** Baseline group policies, security settings, and compliance measures included in every deployment, with any out-of-scope services reviewed and approved before implementation.

Business Impact: Faster onboarding, reduced risk from inconsistent setups, and fewer user disruptions.

BASELINE SECURITY AND LICENSING

- **Identity and Access Management:** MFA and Single Sign-On (SSO) setup with tools like Azure AD and Okta.
- **License Management:** Tracking and optimization of Microsoft 365, Adobe, and industry-specific software licenses.
- **Baseline Security Posture:** Out-of-the-box deployment of antivirus, endpoint encryption, and firewall configurations.

Business Impact: Compliance alignment, cost control, and stronger security right from day one.

FOUNDATION SERVICES

- **Physical Infrastructure:** Network wiring, cabling, rack management, and Wi-Fi deployments.
- **Onboarding/Offboarding:** Automated account provisioning/deprovisioning tied to HR workflows, ensuring secure access transitions.
- **Base Monitoring:** Entry-level monitoring of hardware and software assets, with upgrade paths to Advantage or Bridge for deeper coverage.

Business Impact: Stable, secure foundation for all IT systems, ensuring new employees and sites are up and running quickly and safely.

AIT VENDORS & PARTNER ECOSYSTEM

We partner with leading technology providers to deliver enterprise-grade IT environments. As a Microsoft Solutions Partner, we manage Azure and Microsoft 365 licensing, deployment, and ongoing optimization. Our security stack includes next-gen firewalls, IDS/IPS (intrusion detection & prevention systems), and MFA enforcement across devices and applications. With RMM tools, we manage endpoints at scale—handling patch deployment, software inventory, and remote remediation.

This integrated vendor ecosystem ensures that every aspect of your IT environment is monitored, maintained, and secure so you can be "Always On".

What our Partner Ecosystem brings to the table:

MICROSOFT 365 & AZURE MANAGEMENT

SECURITY STACK MFA, firewalls, IDS/IPS, SIEM

**ENDPOINT MANAGEMENT** Intune, RMM (Remote Monitoring & Management)

WHAT "ALWAYS ON" MEANS AT AIT

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UNIFIED CLOUD AND INFRASTRUCTURE MANAGEMENT

- Full-stack monitoring of on premises, cloud, and hybrid environments via integrated RMM and SIEM systems
- Automated patch orchestration across Windows, Linux, macOS, and workloads running in Azure, AWS, and GCP
- Predictive analytics for early detection of resource bottlenecks, suspicious activity, or performance degradation
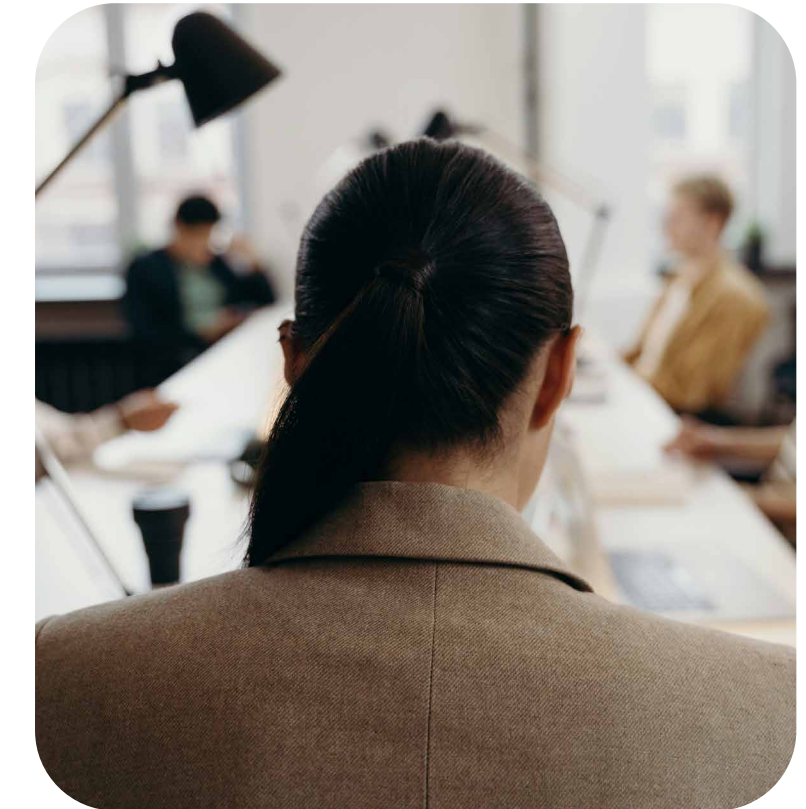
STRATEGIC ENGINEER AND BUSINESS ALIGNMENT

- On-demand access to a dedicated engineer who crafts your IT roadmap aligned with business cycles, budget planning, and emerging tech trends.
- Quarterly Business Reviews (QBRs) armed with metrics (e.g., uptime %, incident trends, SLA compliance) to guide continuous improvements

DEDICATED TECHINCAL PARTNERSHIP + 24/& US BASED NOC

- Assignment of a dedicated team that becomes intimately familiar with your environment, allowing faster issue resolution and greater continuity
- Hybrid delivery: remote support that scales seamlessly with the option for select on-site interventions

WHAT "ALWAYS ON" MEANS AT AIT

INTEGRATED SECURITY AND COMPLIANCE POSTURE

- Deployment and management of EDR/XDR tools (e.g., Sophos, SentinelOne) across endpoints
- Vulnerability scanning, patching, and CIS/NIST guideline baselining
- Proactive incident detection via SIEM integration, along with response protocols tied to RTO/RPO
- Support structures for HIPAA, PCI DSS, SOC 2, and GDPR readiness
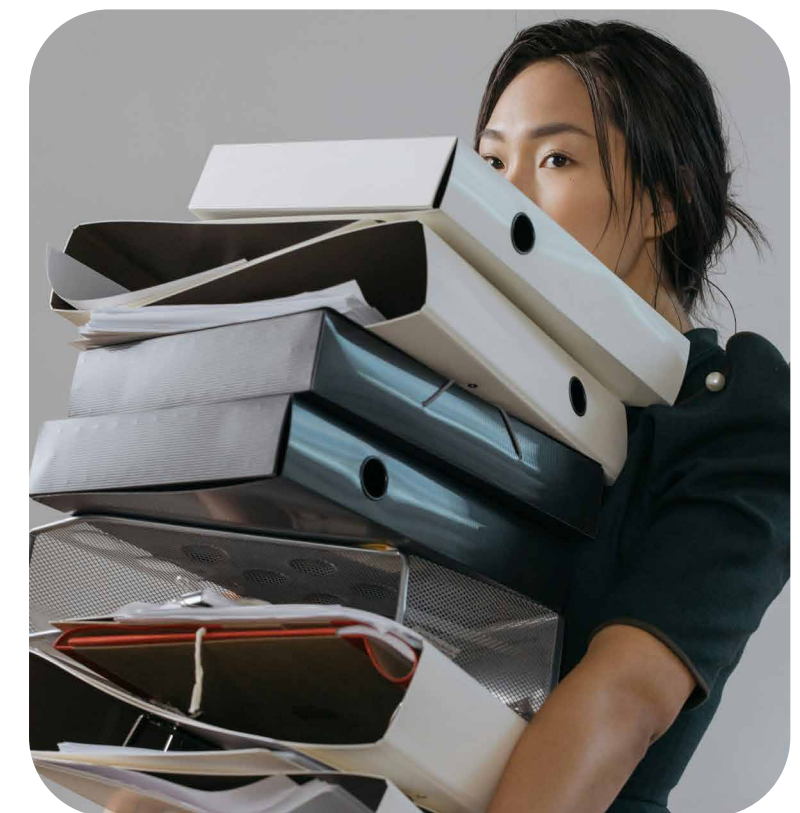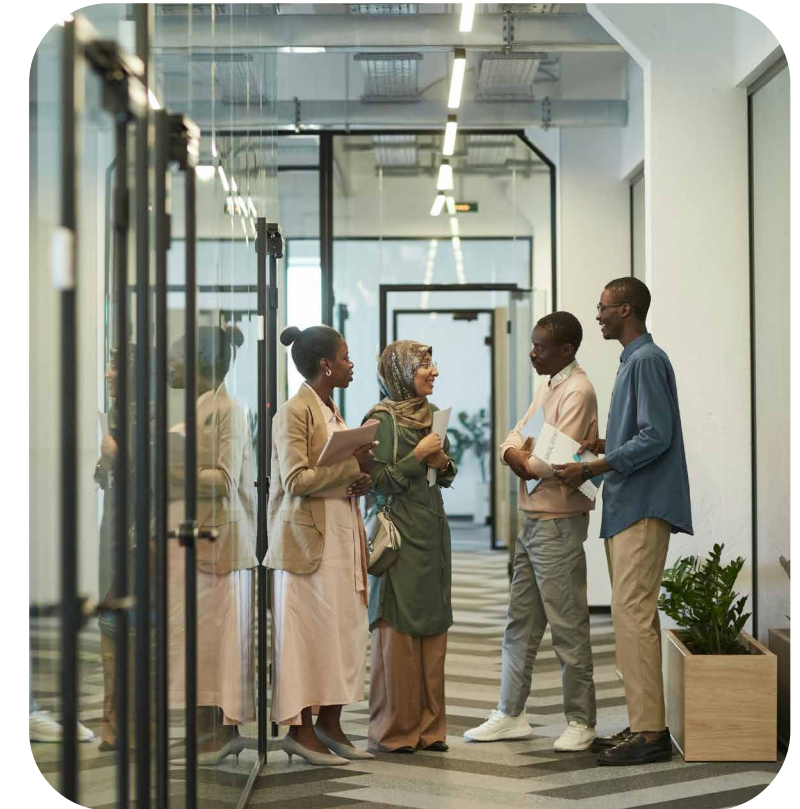
END-TO-END LIFECYCLE AND ASSET MANAGEMENT

- Procurement and deployment of hardware, fully imaged, secured, and ready for use.
- Tooling and license management: installation, access provisioning (SSO, MFA), and renewal coordination
- Streamlined onboarding/offboarding workflows, including device enrollment, resource access, and compliance baseline conformance

SCALABLE CO-MANAGED SERVICES VIA AIT BRIDGE

- Seamless extension of your internal IT with AIT's NOC, specialized skillsets (e.g., cloud, network, cybersecurity), and overflow capacity

Shared dashboards for unified visibility into incidents, performance, and strategic roadmaps

1. Do you offer help during tech emergencies, even outside of business hours?

Tech doesn't wait for a 9-to-5 window to break, glitch, or stall. That's why our support team is equipped to jump in when things go sideways, day or night. If your systems go down at 2AM or you're dealing with a cybersecurity scare on a holiday weekend, we're already on it. You'll never have to go it alone.

2. What types of services are included in a typical AIT MSP offering?

AIT's MSP services can be customized to fit your needs but often include:

• 24/7 system and network monitoring
• Cybersecurity management and threat detection
• Data backup and disaster recovery
• Help desk and technical support
• Patch management and software updates
• Cloud services and infrastructure management
• Endpoint protection
• IT strategy and consulting

At AIT, we offer all of these and more to match the size and complexity of your business.

3. Can AIT's MSP offerings help with cybersecurity?

Yes, cybersecurity is a core component of any modern MSP solution. AIT provides managed firewalls, intrusion detection systems, endpoint protection, multifactor authentication (MFA), email security, and continuous monitoring to guard against threats. We also help with compliance requirements like HIPAA, PCI-DSS, or GDPR depending on your industry.

4. What tools does AIT typically use to manage IT environments?

Our AIT MSP experts rely on a combination of tools to deliver support efficiently and securely, such as:

• RMM (Remote Monitoring and Management) platforms for real-time system visibility
• PSA (Professional Services Automation) software for ticketing and reporting
• Antivirus/EDR (Endpoint Detection and Response) for device security
• Backup and disaster recovery tools
• Cloud management platforms (Microsoft 365, Azure, AWS)
• Patch management and asset tracking tools

AIT leverages industry-leading tools in all of these areas to deliver top-tier IT support with transparency and speed.

5. Does AIT's MSP solution replace internal IT teams?

Not necessarily. MSPs can either fully manage your IT environment or work alongside your internal team to supplement resources, provide specialized expertise, or offload day-to-day maintenance. AIT offers both models, so you can build the kind of support system that makes the most sense for your business.

6. What does "Proactive Monitoring" really mean?

It means our team is actively watching over your systems 24/7 to catch and resolve problems before they disrupt your workday. Using advanced monitoring tools and real-time alerts, we track for performance issues, security threats, and system irregularities, like server overloads, suspicious login attempts, or network bottlenecks. This proactive approach reduces downtime, reinforces your cybersecurity defenses, and keeps your operations running smoothly.

7. What if we already have IT support in-house? Can we still work with you?

Absolutely. That's where AIT Bridge comes in. We partner with your existing IT team to add extra bandwidth, cover overflow, and offer specialized expertise. It's IT support that plugs in seamlessly. We can assist with complex migrations, cybersecurity hardening, compliance audits, or large rollouts while your internal team continues handling the day-to-day. We're your behind-the-scenes tech partner that fills in gaps and strengthens your internal resources.

8. How does AIT differ from other vendors or partners I may already have?

We're not just another logo on a vendor list. At AIT, we build real relationships with the people behind the tech. Our approach is human-first, powered by sharp minds, smart tools, and a dedicated U.S.-based NOC that's available 24/7 when you need it. Think of us as a tech-savvy partner who understands your business and addresses your concerns quickly — so you can focus on growth.

TALK TO THE MANAGED SERVICES TEAM WHO GETS IT

At All In Technology, we go beyond break-fix solutions. We design and implement IT systems that drive real business growth, from streamlined workflows and enhanced collaboration to rock-solid cybersecurity and infrastructure that scales as you do. Our goal is to make sure your IT is working smarter and more strategically for your business.

Are you ready to explore how our MSP expertise can support your vision and bring clarity to your IT landscape? Call us today or click the button below to schedule your discovery session with our team. We can't wait to help you unlock new opportunities and build a secure MSP foundation that grows with you.

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Get In Touch

let's grow your business together

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