



**ALL IN  
TECHNOLOGY**



## CASE STUDY

# Improved efficiency and increasing productivity by addressing complex IT issues with All in Technology in less than a year.



### Objectives

When luxury golf destination Sand Valley's rapid growth outpaced its technology infrastructure, the resort faced mounting IT challenges across its vast 12,000-acre property. The local IT team found themselves overwhelmed managing multiple vendors and maintaining systems for guest rooms, luxury homes, and resort facilities, while critical network, TV, and phone system issues threatened the guest experience.



### Challenges

All in Technology transformed Sand Valley's network infrastructure by conducting a thorough risk assessment and streamlining relationships across multiple vendors, while implementing sustainable solutions tailored to the luxury resort's unique challenges. Their strategic approach optimized critical systems creating a robust technology foundation capable of supporting the property's continued growth and maintaining superior guest experiences.



### Solutions

Sand Valley's operations were revolutionized through a comprehensive evaluation and integration of network systems, implementing seamlessly interconnected solutions that dramatically improved reliability while reducing costs. All in Technology expertise extended to resolving long-standing challenges in data security and backup systems, creating a robust technological foundation that protected the resort's assets while supporting its ambitious growth plans.

## Business Outcomes

Achieved a reduction in network downtime across TV, phone, and internet services, directly improving guest satisfaction scores at Sand Valley's luxury resort properties.

Generated substantial cost savings through vendor contract optimization and elimination of redundant services.

Increased IT team productivity through streamlined operations and expert support, enabling internal staff to focus on strategic initiatives rather than troubleshooting.

“Kevan, Joe, and the team from All-in Technology have brought Sand Valley's IT systems to a state of stability and have set us up for successful strategic growth. Their teams are truly world-class and have tailored their approach to the needs of our business. Rather than pushing agendas and products, or one-size-fits-all solutions, as other vendors do, All in Technology has been solution-oriented to suit our needs. Their team continuously takes the time to truly understand the complexities of our property and the challenges we face. Thanks to their support, we've seen a noticeable improvement in our systems, and our local IT team now has the resources to focus on what really matters. We couldn't have achieved this transformation without them.

-Logan Block  
Sr. Director, Business Operations at Sand Valley